



FLORIDA SCHOOL FINANCE OFFICERS ASSOCIATION

A Message from the President

The FSFOA June 2019 Conference will be held at the Hyatt Regency Jacksonville Riverfront Hotel in Jacksonville, FL. The conference theme is “Bridging the Gap” in recognition of the city’s iconic Main Street Bridge. Construction of the Main Street Bridge began in 1938 at a cost of \$1.5 million by the Mount Vernon Bridge Company. The official name of the bridge, John T. Alsop Jr. Bridge, and was dedicated in 1957 to former mayor of Jacksonville John T. Alsop.

The conference will begin on Tuesday, June 18th and conclude on Friday, June 21st. Please take a look at the agenda and notice the schedule has been changed quite a bit. We are excited to have Vera Jones as our keynote speaker. She is a motivational speaker, author and award-winning television and radio broadcaster. In addition to our keynote speaker, staff from the Auditor General's office will join us on Wednesday morning. Thursday morning will include a presentation from the Department of Education as well as an economic update. We are working on sessions featuring EDR (Office of Economic & Demographic Development), state legislative staff talking about the state budget development process, and a legislative update from FADSS. We also have terrific mini-sessions lined up for the afternoons. It looks like a great lineup for you!

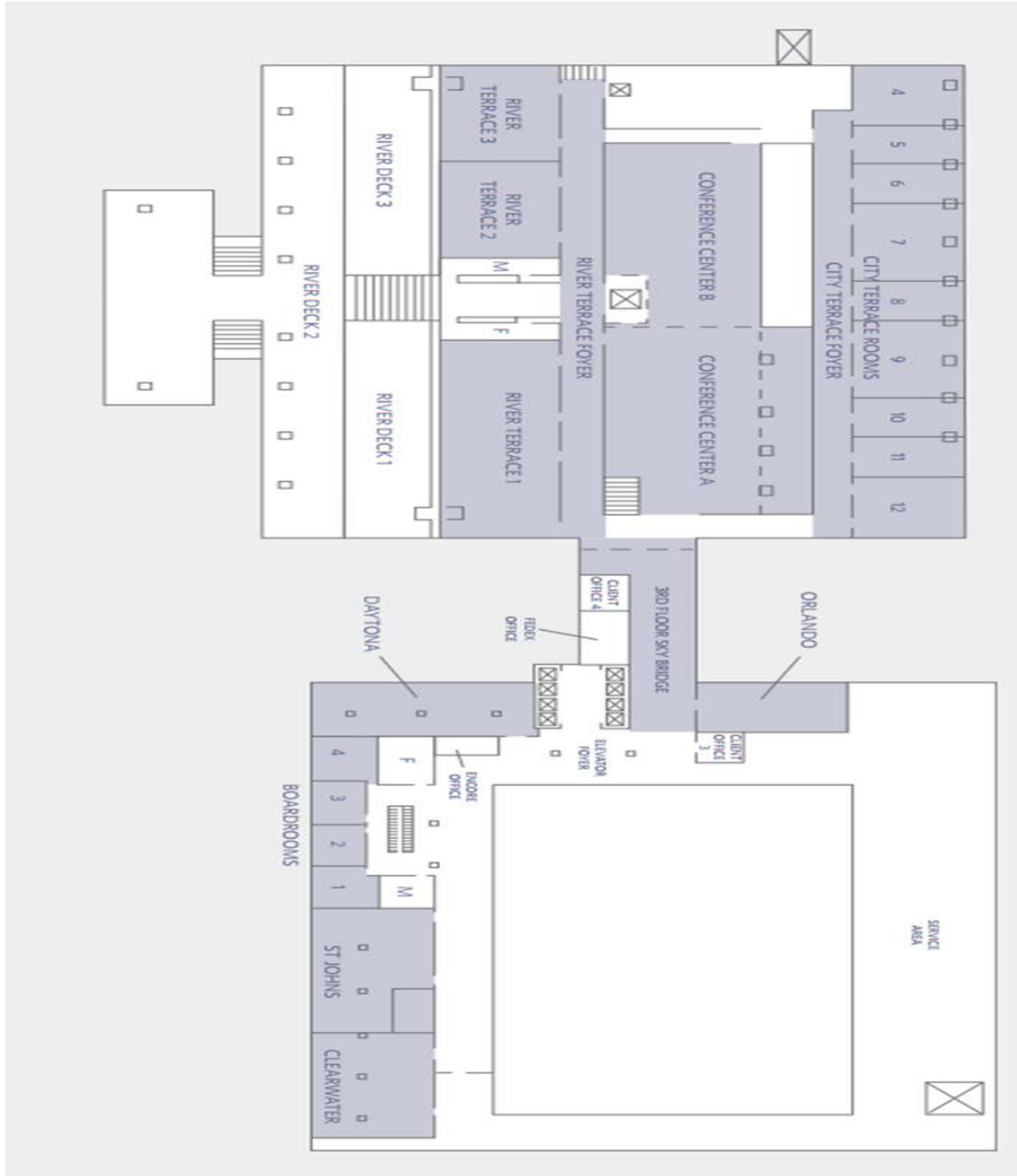
The room rate for the conference is \$133 per night with complimentary parking. Please make sure to register for the conference and reserve a room at the Hyatt Regency Jacksonville Riverfront . For online reservations, please use this link: <https://www.hyatt.com/en-US/group-booking/JAXRJ/G-FLSC>. If you would like to call to make the reservation(s), the phone number is 800-233-1234 and the code will be “summer2019”. The code must be given in order to get our contracted rate of \$133. The deadline to register and reserve a room is May 27, 2019. As a reminder, the conference agenda will be available through the Guidebook App a week prior to the conference. In addition to the agenda, you will find the most up-to-date information about our conference, including maps, speakers, hotel tips and sponsor listings. For those of you who prefer paper, we will have a printable version on the FSFOA website you can print prior to attending the conference.

We look forward to seeing you in June!

Trudi Murdock, FSFOA President



FLORIDA SCHOOL FINANCE OFFICERS ASSOCIATION





FLORIDA SCHOOL FINANCE OFFICERS ASSOCIATION

Monday, June 17, 2019

4:00 PM – 6:00 PM
River Terrace 3

Board of Directors Meeting
(No Dinner)

Tuesday, June 18, 2019

7:00 AM – 8:00 AM
Conference Center A

Continental Breakfast
Sponsored by FSFOA

9:00 AM – 4:00 PM
River Terrace 1

Finance Council Meeting
Presiding: Gretchen Saunders

8:00 AM – 9:40 AM
Conference Center B

GASB Update
Donna Collins, Milestone Professional Services
Presiding: Dawn Meyers

9:40 AM – 10:00 AM

Break

10:00 AM – 11:40 AM
Conference Center B

A&A Internal Controls and Fraud Detection
Lance Schmidt and Chriss Kessler, Clifton, Larson & Allen
Presiding: Dawn Meyers

11:40 AM – 1:30 PM

Lunch (On Your Own)

12:00 PM – 5:00 PM
Sky Bridge 3rd Floor

Registration

Concurrent Mini Sessions

1:30 PM – 2:20 PM

SESSION I

Conference Center B

A – AFR Basics
Stephanie Heaton, Hillsborough County School Board
Presiding: Ellen Harper

River Terrace 2

B – Internal Accounts Audit
Linda Lindsey, Michele Kiker & Manuel Ippolito
Presiding: Idelle Rodriguez

River Terrace 3

C – The Business of Education: A Contemporary Perspective on Improving Retention and Recruitment
Jamie Rosenberg, Classwallet
Presiding: Shari Horsey

2:20 PM – 2:30 PM

Break



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Tuesday, June 18, 2019 (Continued)

2:30 PM – 3:20 PM

Conference Center B

MINI SESSION II

A – Conversion Entries

Marcelle Richardson, Baker Schools; Alice Posada, Marion Schools;
Stephanie Heaton, Hillsborough Schools; Janice Scott, Duval Schools
Presiding: Ellen Harper

River Terrace 2

B – School Banking

Pennie Zuercher, Brevard Schools; Magi Betancourt, Miami-Dade
Schools; Leanne Evans, Palm Beach Schools
Presiding: Idelle Rodriguez

River Terrace 3

C – The Crowdfunding Dilemma

Troy Richie, SnapRaise
Presiding: Shari Horsey

3:20 PM – 3:40 PM

Break

3:40 PM – 4:30 PM

Conference Center B

MINI SESSION III

A – Financial Statements Notes

Marcelle Richardson, Baker Schools; Alice Posada, Marion Schools;
Stephanie Heaton, Hillsborough Schools; Janice Scott, Duval Schools
Presiding: Ellen Harper

River Terrace 2

B – Internal Accounts – Hot Topics

Lorena Bruneau, Teri Ambrose & Nell Johnson
Presiding: Idelle Rodriguez

River Terrace 3

C – Integrated Payables & Best Practices for Card Program Optimization

John Lee, JP Morgan
Presiding: Shari Horsey

5:30 PM – 6:30 PM

River Terrace 1

Welcome Reception

Sponsored by FSFOA

Evening On Your Own

Wednesday, June 19, 2019

7:00 AM – 8:00 AM

Conference Center A

Continental Breakfast

Sponsored by Minimise

7:00 AM – 8:00 AM

Skybridge 3rd Floor

Registration

Welcome Bags

Sponsored by RevTrak



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Wednesday, June 19, 2019 (continued)

8:00 AM – 8:30 AM
Conference Center B

Opening Remarks
Presiding: Trudi Murdock

Invocation
Merrill Wimberley
Presiding: Trudi Murdock

Presentation of Colors and Pledge of Allegiance
Samuel Wolfson High School JROTC
Presiding: Idelle Rodriguez

Welcome to Duval
Duval County Public Schools
Presiding: Idelle Rodriguez

8:30 AM – 9:20 AM
Conference Center B

Auditor General Update
Micah Rodgers, State of Florida Auditor General
Presiding: Dawn Meyers

9:20 AM – 10:20 AM

Keynote Speaker
Vera Jones
Presiding: Gretchen Saunders

10:20 AM – 10:40 AM

Break

10:40 AM – 11:30 AM
Conference Center B

Sponsor Recognition
Presiding: Gretchen Saunders and Michael Yanosik

11:30 AM – 1:30 PM

Lunch (On Your Own)

Concurrent Mini Sessions

1:30 PM – 2:20 PM

SESSION I

Conference Center B

A – TRIM Update & E-Trim
Wyatt Peters, Department of Revenue
Presiding: Raymond Church

River Terrace 2

B – Utilities Review
Edgar Fostveit
Presiding: Idelle Rodriguez

River Terrace 3

C – Credit Ratings Update
Valentina Gomez, Moody's
Presiding: Leanne Evans



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Wednesday, June 19, 2019 (continued)

1:00 PM – 2:30 PM

St. Johns Room

D - Ethics (Part 1 of 3)

Laura Krueger Brock, FICPA

Presiding: Shari Horsey

2:20 PM – 2:30 PM

Break

2:30 PM – 3:20 PM

SESSION II

Conference Center B

A – School Finance as a Civil Rights Issue

Justin Dayhoff, Allovue

Presiding: Raymond Church

River Terrace 2

B – FEMA Reimbursement

Patrick Snodgrass

Presiding: Idelle Rodriguez

River Terrace 3

C – Debt Management

Rick Patterson, Raymond James; Jerry Ford, Ford & Associates; Ritesh Patel, Nabors Giblin & Nickerson

Presiding: Leanne Evans

St. Johns Room

D - Ethics (Part 2 of 3)

Laura Krueger Brock and Latoya Gary, FICPA

Presiding: Shari Horsey

3:20 PM – 3:40 PM

Conference Center A

Snack Break

Sponsored by Ameresco

3:40 PM – 4:30 PM

SESSION III

Conference Center B

A – Succession Planning

Mike Degutis, St. Johns County Schools

Presiding: Janice Slonina

River Terrace 2

B – School Safety Report

Captain Rick Francis, Seminole County Sheriff's Office

Presiding: Trudi Murdock

River Terrace 3

C – Investment Management

Steven Alexander, PFM

Presiding: Leanne Evans

St. Johns Room

D - Ethics (Part 3 of 3) – Ends at 5:00 PM

Laura Krueger Brock, FICPA

Presiding: Shari Horsey



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Wednesday, June 19, 2019 (Continued)

Evening on Your Own

Thursday, June 20, 2019

7:00 AM – 8:00 AM
Conference Center A

Continental Breakfast
Sponsored by MidAmerica Administrative & Retirement Solutions

7:00 AM – 8:00 AM

Registration

8:00 AM – 8:15 AM
Conference Center B

Finance Council
Olga Swinson, Pasco County Public Schools
Presiding: Bonnie Penner

8:15 AM – 9:05 AM

DOE Policy and Budget Update
Suzanne Pridgeon, Mark Eggers, Florida Department of Education
Presiding: Trudi Murdock

9:05 AM – 9:20 AM

Break

9:20 AM – 10:10 AM

Economic Update
Mark Schmidt, Morgan Stanley
Presiding: Leanne Evans

10:10 AM – 11:00 AM

Sponsor Appreciation
Presiding: Michael Yanosik

11:00 AM – 11:30 AM

Business Meeting, Elections and Retirements
Presiding: Trudi Murdock

11:30 AM – 1:30 PM

Lunch (On Your Own)

Concurrent Mini Sessions

1:30 PM – 2:20 PM

SESSION I

Conference Center B

A – Cost per Student Station
DOE Staff
Presiding: Leanne Evans

River Terrace 2

B – Cost Report - Basics
Jeff Ewaldt – Florida Department of Education
Presiding: Shari Horsey

River Terrace 3

C – Risk Assessment
Clara Ewing, RSM
Presiding: Raymond Church



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Thursday, June 20, 2019 (Continued)

2:20 PM – 2:30 PM

Break

2:30 PM – 3:20 PM

SESSION II

Conference Center B

A – Capital Plan Development

Fran Pickett

Presiding: Leanne Evans

River Terrace 2

B – Cost Report

Thomas Kauffman, Alachua Schools; Latoya Gary, Marion Schools; Sandy Gannon, Sarasota Schools

Presiding: Shari Horsey

River Terrace 3

C – GASB 84 Implementation

Heather Knust, Palm Beach Schools

Presiding: Raymond Church

3:20 PM – 3:40 PM

Break

3:40 PM – 4:30 PM

SESSION III

Conference Center B

A – Referendums – Managing After the Vote

Leanne Evans, Palm Beach Schools

Presiding: Raymond Church

River Terrace 2

B – Cost Report - Advanced

Jeff Ewaldt – Florida Department of Education

Presiding: Shari Horsey

River Terrace 3

C – Managing Priorities / Time Management

Lisa Lynch, Osceola County Schools

Presiding: Dawn Meyers

6:00 PM – 9:00 PM

River Terrace 1

Banquet Social with Heavy hors d'oeuvres

Sponsored by BENCOR and TSA

Friday, November 21, 2019

7:30 AM – 8:30 AM

Sky Bridge – 3rd Floor

Continental Breakfast

Sponsored by FSFOA



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Friday, November 21, 2019, Continued

- 8:30 AM – 9:20 AM
Conference Center B
EDR – Office of Economic and Demographic Research
Amy Baker, EDR
Presiding: Trudi Murdock
- 9:20 AM – 10:10 AM
Pursuing Deep Work: Leaving the Shallows to Create Value
Craig Davis
Presiding: Idelle Rodriguez
- 10:10 AM – 10:40 AM
Break
- 10:40 AM – 11:30 AM
Conference Center B
Legislative Update
Joy Frank, Florida Association of District School Superintendents
Presiding: Shari Horsey
- 11:30 AM – 11:45 AM**
Announcements & Door Prizes
- 12:00 PM – 1:30 PM**
River Terrace 3
Board of Directors: Meeting and Luncheon

Everyone have a safe trip home!!

Biographies:

Tuesday, June 18, 2019

- 8:00 AM – 9:40 AM
GASB Update - Donna Collins, Milestone Professional Services
Brief Description: This session will cover recent pronouncements and other current projects of the Governmental Accounting Standards Board (GASB). The potential impact of GASB Statement No. 87, Leases, and GASB Statement No. 84, Fiduciary Activities, will be given focused attention as well as recent Implementation Guides that can assist in practical application of these standards. An overview of other impactful GASB activity will also be discussed.
Biography: Donna is the President of Milestone Professional Services, a consulting firm specializing in governmental accounting services. Her background encompasses compliance monitoring and reporting, internal control development and evaluation, as well as financial reporting, CAFR preparation and budget preparation assistance. Donna has served as a technical reviewer for Comprehensive Annual Financial Reports and is a frequent speaker for the FGFOA. She is a member of the GFOA, FGFOA, AICPA and FICPA. Donna recently served as the FICPA State and Local Government Committee Chair and Chair of the FICPA State and Local Government Annual Conference Committee.



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10:00 AM – 11:40 AM

A&A Internal Controls and Fraud Detection - Chris Kessler, Clifton, Larson & Allen

Brief Description: This session will focus on ways to identify and address potential circumventions of internal controls.

Biography - Chris Kessler is a Principal in CLA's Fort Myers office and a member of the State and Local Government services team of CLA, the national leader in providing audit and professional services to State and Local Government clients. Chris has over 11 years of experience with providing auditing and accounting services to state and local government entities throughout the country. Chris serves a wide range of governmental clients, including school districts, municipalities, and states, and as a result, Chris has served some of CLA's largest state and local government clients throughout his career.

Concurrent Mini Sessions

1:30 PM – 2:20 PM

SESSION I

A – AFR Basics - Stephanie Heaton, Hillsborough County School Board

Biography: Stephanie Heaton is the Manager of Accounting Services in Hillsborough County Public Schools. She has a Bachelor's Degree in Accounting with more than 14 years of experience in the Accounting Department. During her career, she worked for other divisions within Hillsborough County Public Schools which has afforded her 28 years of experience in the district. Her department oversees Accounting, Special Revenue, Property Control, Student Nutrition Services Accounting, and Program Cost Accounting.

B – Internal Accounts Audit - Linda Lindsey, Michele Kiker & Manuel Ippolito

Biography: Linda J. Lindsey - Senior Director, Internal Audit, Orange County Public Schools
Ms. Lindsey is a CPA and a Certified Government Auditing Professional. She has a Bachelor of Science degree in Accounting from Florida Southern College and more than 40 years of public sector auditing experience. She has been with Orange County Public Schools since 2000 and previously served as Chief Financial Officer for the Greater Orlando Aviation Authority and worked in public accounting with Ernst & Young LLP. She is a member of the AICPA, FICPA, IIA, and ALGA, and the Council of Great City Schools' Internal Auditors group. She has served as a judge for the Knighton Awards Program and is currently a member of ALGA's Awards Program Committee.

Biography: Michele Kiker - Senior Auditor, Escambia County School District
Michele Kiker has been employed with the Escambia County School District (Pensacola, Florida) since August 2004 and was promoted to Senior Auditor in July 2007. She has also worked as a Benefits Analyst in the Risk Management Department of the District. Michèle previously worked full-time for KPMG while earning her accounting degree from Millsaps College (Jackson, Mississippi). After graduation, she worked for a public accounting firm for several years before moving to Pensacola. Michele has a substantial background in accounting and auditing, with a focus in governmental and not-for-profit organizations. Michèle has earned the professional certifications of CFE, CGAP, and CRMA. Michèle enjoys being a member of the Krewe du YaYas, whose main focus is to fund raise and provide financial support for a mammogram to those who otherwise could not afford one.



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Biography: Manuel Ippolito - Auditing Manager, Hillsborough County Public Schools

Manuel Ippolito is currently Manager of the Auditing Services Department for Hillsborough County Public Schools (HCPS). He oversees School Internal Accounts, Full Time Equivalency (FTE), and District-Level audits. Manuel joined the Hillsborough County Public School (HCPS) Auditing Services Department in April of 1997. In December of 2008, Manuel was appointed Manager of the Auditing Services Department. With a Bachelor Degree in Accounting and Business Administration, he has over 28 years of accounting and auditing experience within both the private and governmental sectors.

C – The Business of Education: A Contemporary Perspective on Improving Retention and Recruitment -
Jamie Rosenberg, Classwallet

Brief Description: Districts are organizations in the business of delivering education to children. There is one, exclusive distribution channel in this business; it's the teacher. Business 101 tells us that distribution channel is incredibly important to the success of the organization, yet 16% of teachers leave the profession each year. As teachers leave or retire in unprecedented rates, the millennial will make up 40% of the teaching workforce of the next 5 years, and they don't accept the old adage that's the way it has always been done. Join ClassWallet CEO Jamie Rosenberg as he shares his insights from working with hundreds of school districts and discusses issues to be thinking about for the decade ahead.

Biography: Jamie Rosenberg is the founder of two successful education technology companies. Through AdoptAClassroom.org, launched in 1998 as one of the first crowdfunding sites on the internet, Rosenberg partnered donors with classrooms raising over \$25 million for teachers in 30% of schools in America, improving the learning environment for 3.5 million students. ClassWallet, which Rosenberg started in 2012, is an industry leading funds management platform for school systems designed to transform how education dollars are spent and reconciled. ClassWallet is used in 85,000 classrooms across 18 states, and will be used in more than 50% of Florida schools in the upcoming school year.

2:30 PM – 3:20 PM

MINI SESSION II

A – Conversion Entries – Marcelle Richardson, Alice Posada, Stephanie Heaton, and Janice Scott

Biography: Marcelle Richardson, CPA, is the Executive Director for Support Services of the Baker County School District and has 31 years of governmental accounting and auditing experience. Prior to joining Baker County in 1996, she was the Director of Finance in the Bradford County School District, Business Manager within the Department of Corrections, and an auditor for the Auditor General's Office. Marcelle has been a Certified Public Accountant licensed with the State of Florida since 1990. She graduated from the University of Florida Fisher School of Accounting in 1987 with a degree in Accounting.

Biography: Alice A. Posada, CPA, CFE, is the Director of Finance of Marion County and has 35+ years of governmental accounting and auditing experience. Before joining Marion County Public Schools in 2010 her previous employment included 5 years with a regional public accounting firm as an audit manager; self-employed for 5 years with her own CPA practice; and worked 19+ years with the Florida Office of the Auditor General. Alice is a Certified Public Accountant licensed by the State of Florida and a Certified Fraud Examiner. She graduated from Florida State University in 1981 with degrees in Accounting and Finance.

Biography: Janice Scott has been the Financial Reporting Coordinator for Duval County Public Schools since 2016. She is responsible for completion of the CAFR, AFR, monthly and quarterly financial reports. Janice has a Bachelor of Science degree in Finance and a Master of Business Administration in Finance.



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She is also a Certified Public Accountant. She has over 15 years' experience in accounting and financial analysis in public and private sectors.

Biography: Stephanie Heaton is the Manager of Accounting Services in Hillsborough County Public Schools. She has a Bachelor's Degree in Accounting with more than 15 years of experience in the Accounting Department. During her career, she worked for other divisions within Hillsborough County Public Schools which has afforded her 29 years of experience in the district. Her department oversees Accounting, Special Revenue, Property Control, Student Nutrition Services Accounting, and Program Cost Accounting.

B – School Banking – Pennie Zuercher, Brevard Schools; Magi Betancourt, Miami-Dade schools; Leanne Evans, Palm Beach Schools

Brief Description: A panel of finance officers discuss banking internal accounts. Centralization vs Decentralization, Fraud Prevention and much more will be discussed.

Biography: Magi is the Assistant Treasurer for Miami-Dade County Public Schools. MDCPS is the fourth largest school district in the nation with 350,000 students and a budget of more than \$5 billion. During her thirteen years at the School District, Magi has held various administrative and leadership positions, and has worked the past nine years in the Office of Treasury Management, where in her current role as Assistant Treasurer, she helps lead a team of professionals that manage \$1 billion in financial assets and over \$3 billion in debt, in addition to managing the daily cash needs of the District. Before she came to the School Board, Magi worked both in public accounting and private industry and she holds BBA and MBA degrees, both from the University of Miami.

Biography: Leanne Evans has served as the Treasury of Palm Beach Schools since 2001. Prior to that date, she worked in government banking. In her current role, she manages over \$1 billion of investments for the district, including all banking relationships, as well the \$5.7 billion capital plan and \$1.4 billion of debt. During her tenure, she has coordinated over \$7.7 billion of debt issues. Ms. Evans serves on the board of FSFOA and the advisory committee for Florida Palm, a LGIP formed specifically for Florida School Districts that has expanded to serve all local governments in Florida. She holds a BS in Finance and a BA in International Business from Florida Atlantic University and is a Certified Treasury Professional, as designated by the Association of Financial Professionals.

C – The Crowdfunding Dilemma - Troy Richie, SnapRaise

Brief Description: Eighty-one percent of schools in the U.S. have at least one teacher who has listed a crowdfunding campaign. Crowdfunding first emerged in 2012 and has grown rapidly ever since. Since that time, the amount of money raised through crowdfunding methods has exceeded \$30 billion.

Do you feel like you are scrambling to find out if this type of fundraising is secure? Do you feel like there is a lack of oversight and transparency? Do you wonder about the efficacy of these methods? In this session, you will learn the basics of crowdfunding and how to develop policies for your school district.

Biography: Troy Ritchie is a digital strategy expert who has spent over 20 years helping organizations large and small maximize their reach and impact. Drawing from his experience working with global brands like Philips Healthcare, Marriott, and Microsoft, Troy brought the Snap! platform to the higher education community in 2016, overseeing record-setting digital fundraising campaigns at over 80 colleges and universities including Columbia University and the University of Notre Dame. As the District Specialist for Snap! Raise, Troy helps K-12 school districts across the country leverage the power of 21st century technology to achieve their fundraising goals.



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3:40 PM – 4:30 PM

MINI SESSION III

A – Financial Statements Notes – Marcelle Richardson, Alice Posada, Stephanie Heaton, and Janice Scott

Biography: Marcelle Richardson, CPA, is the Executive Director for Support Services of the Baker County School District and has 31 years of governmental accounting and auditing experience. Prior to joining Baker County in 1996, she was the Director of Finance in the Bradford County School District, Business Manager within the Department of Corrections, and an auditor for the Auditor General's Office. Marcelle has been a Certified Public Accountant licensed with the State of Florida since 1990. She graduated from the University of Florida Fisher School of Accounting in 1987 with a degree in Accounting.

Biography: Alice A. Posada, CPA, CFE, is the Director of Finance of Marion County and has 35+ years of governmental accounting and auditing experience. Before joining Marion County Public Schools in 2010 her previous employment included 5 years with a regional public accounting firm as an audit manager; self-employed for 5 years with her own CPA practice; and worked 19+ years with the Florida Office of the Auditor General. Alice is a Certified Public Accountant licensed by the State of Florida and a Certified Fraud Examiner. She graduated from Florida State University in 1981 with degrees in Accounting and Finance.

Biography: Janice Scott has been the Financial Reporting Coordinator for Duval County Public Schools since 2016. She is responsible for completion of the CAFR, AFR, monthly and quarterly financial reports. Janice has a Bachelor of Science degree in Finance and a Master of Business Administration in Finance. She is also a Certified Public Accountant. She has over 15 years' experience in accounting and financial analysis in public and private sectors.

Biography: Stephanie Heaton is the Manager of Accounting Services in Hillsborough County Public Schools. She has a Bachelor's Degree in Accounting with more than 15 years of experience in the Accounting Department. During her career, she worked for other divisions within Hillsborough County Public Schools which has afforded her 29 years of experience in the district. Her department oversees Accounting, Special Revenue, Property Control, Student Nutrition Services Accounting, and Program Cost Accounting.

B – Internal Accounts – Hot Topics - Lorena Bruneau, Teri Ambrose & Nell Johnson

Biography: Teri Ambrose - Finance Manager, Baker County Public Schools

Teri Ambrose has over 22 years of accounting/finance experience working in both the governmental sector and private industry. She has a Bachelor in Business Administration with a Specialization in Accounting from St. Leo University. Teri has been with the Baker County School District since 2007. During that time she has served as a bookkeeper, Career and Technical Education program assistant and most recently in the district Finance department working in tandem with the Finance Director.

Biography: Lorena Bruneau - Internal Accounts Analyst, Seminole County Public Schools

Lorena Bruneau is currently the Internal Accounts Analyst in the Finance and Budget Department for Seminole County Public Schools (SCPS). She is responsible for overseeing Internal Accounts, Internal Audits and bookkeeper training on policies and procedures. Lorena joined Seminole County Public Schools in January of 2019. Prior to working for SCPS, Lorena worked with Osceola County Public Schools for 15 years. With an Associate of Science degree in Business Administration from Valencia College, she has over 11 years of Internal Accounts bookkeeping experience in education.



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C – Integrated Payables & Best Practices for Card Program Optimization - John Lee, JP Morgan

Brief Description: This presentation will cover current trends, best practices and program optimization methods within the electronic payables industry.

Biography: John Lee is a dedicated relationship manager for government, higher education and healthcare clients for JPMorgan Commercial Card. This dedicated industry group brings extensive experience in building card program solutions for a broad and diverse client base. He has worked for more than 20 years in the financial services industry in a consultative role and has extensive experience in spend management, merchant card processing and ERP implementations. John holds a Bachelor of Science degree from Florida State University in Procurement and Materials Management.

Wednesday, June 19, 2019

Welcome to Duval – Dr. Diana L. Greene, Superintendent Duval County Public Schools

Biography:

8:30 AM – 9:20 AM **Auditor General Update** - Micah Rodgers, State of Florida Auditor General

Biography: Micah Rodgers, CPA, received his Bachelor of Science in Accounting and Masters of Accounting from the University of Florida. He has been with the State of Florida Auditor General's Office for over 10 years. Micah is the Audit Manager of District School Boards responsible for planning and review of all Financial, Federal, and operational audits.

9:20 AM – 10:20 AM **Keynote Speaker** - Vera Jones

Introduction Biography: Today we welcome a motivational speaker, author, award-winning television and radio broadcaster, and a Syracuse University Hall-of-Fame Scholar-Athlete. She is most widely known for her extensive background in broadcasting, serving as a Women's Basketball Analyst and Reporter for various networks over the past two decades, including ESPN, Fox Sports, Madison Square Garden Network, NBA-TV and her current 10-year stint with the Big Ten Network. She has coached college basketball, worked with several Fortune 500 companies, acted with the Paul Robeson Performing Arts company, and has even entertained audiences as a stand-up comedienne.

In 2008 Vera launched Vera's VoiceWorks where today she applies her experiences by engaging and empowering audiences across the country in various public speaking, communication, and leadership training forums. Vera deeply understands the personal trials of life. She is on a faith-based mission to uplift people to "play through the fouls" of adversity with the power of faith, unity, perseverance and purpose.

From sunny Jacksonville, FL please welcome **Vera Jones!**



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Concurrent Mini Sessions

1:30 PM – 2:20 PM

SESSION I

A – TRIM Update & E-Trim - Wyatt Peters, Department of Revenue

Brief Description: Establish TRIM process with timeline; review TRIM forms; review advertising requirements, hearing requirements, and resolutions/ordinances; review TRIM certification requirements; introduce and demonstrate Electronic TRIM (eTRIM) submission

Biography: Wyatt Peters, Department of Revenue - Position/Title: Tax Law Specialist

DOR Experience: Has worked in Property Tax Oversight (PTO) for over 27 years; held various positions within the TRIM, Refunds, Central Assessment and Tangible Personal Property sections; Certified Florida Evaluator (CFE)

B – Utilities Review - Edgar Fostveit

Brief Description: Utilities Review - why to audit, when to audit, should we do the audit in house or not? Results of other utilities review audits.

Biography: Mr. Edgar Fostveit, preferably Ed. worked with as the US Army Signal Corp instructor at the Central Office Switching Systems, then worked as a telephone company switchman, worked in New York at the state public service commission telecommunications division and as a hearing officer with the New York state public service commission. Currently the VP at Troy & Banks Business Development Regulatory Affairs.

C – Credit Ratings Update - Valentina Gomez, Moody's

D - Ethics (Part 1 of 3) - Laura Krueger Brock, FICPA

Brief Description: Ethics for Government CPA's in Florida

Biography: Ms. Brock is a graduate of Florida State University and has over forty years' experience in public accounting. She specializes in audit and accounting with a focus in nonprofits and governmental organizations as well as forensic accounting and investigations. In addition, she assists with supervision in the field, training, quality review and audit efficiency. Ms. Brock joined Kerkering, Barberio & Co. in 2016. She joined KB from CBIZ-MHM, LLC where she was a managing director/shareholder. Prior to that, she was a partner with Cherry, Bekaert & Holland and held positions with other accounting firms in Florida.

2:30 PM – 3:20 PM

SESSION II

A – School Finance as a Civil Rights Issue - Justin Dayhoff, Allovue

Brief Description: You have heard about the achievement gap, but about the resource gap? Do inequitable outcomes reflect inequitable inputs? Education finance is more than just spreadsheets and budget hearings - it is a civil rights issue. The quality and availability of educational resources have a direct impact on student outcomes. Education finance data is often cloaked in mystery because the format and presentation of budget and spending data are complex and difficult to comprehend. By modernizing financial systems and processes, districts can make budgeting more strategic and equitable, ensuring that every student has the resources they need to be successful in school.

Biography: Justin is a Senior Account Advisor at Allovue with 10+ years' experience in public schools. He started as a public school teacher and data specialist in New York City and a research associate in large-scale education evaluation. He left teaching to pursue a PhD in Education Policy focusing on equity in school



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finance. Justin loves spending his time helping districts grapple with new approaches to resource allocation, funding models, and strategic budgeting and management to advance equity and efficiency for children.

B – FEMA Reimbursement - Patrick Snodgrass

Brief Description: The presentation will discuss steps a District can take before, during and after a storm to be eligible for FEMA reimbursement.

Biography: Patrick Snodgrass has been with the St. Johns County School District since 2010, where he presently serves as the Director of Purchasing. The Purchasing department was the point of contact and worked directly with FEMA for both Hurricane Matthew and Hurricane Irma. Throughout his career he has been involved in procurement and related services for over 20 years in both the public sector and private sector. Mr. Snodgrass received his Bachelor's Degree from Western Kentucky University and his Master's Degree from Loyola University Chicago. Mr. Snodgrass and his family reside in St. Augustine, Florida.

C – Debt Management - Rick Patterson, Raymond James; Jerry Ford, Ford & Associates; Ritesh Patel, Nabors Giblin & Nickerson

Brief Description: A panel discussion of different financing approaches which address the increased volume of new money financings in the Florida School District market.

Biography: Rick Patterson, Managing Director, Raymond James - Mr. Patterson joined Raymond James' Public Finance Department in July 2012 and has nearly 31 years of municipal finance experience. Prior to joining Raymond James, Rick served as Managing Director with a major Wall Street investment bank, and also as a Senior Managing Consultant at a national public financial advisory firm. Since 1991, he has served as Senior Managing Underwriter or Financial Advisor for nearly \$25 billion in financings for Florida clients. Rick has also served as Senior Managing Underwriter or Financial Advisor for over \$7 billion in financings for Florida School Districts, including the School Districts of Broward, Collier, Duval, Flagler, Hillsborough, Lake, Lee, Leon, Manatee, Miami-Dade, Monroe, Orange, Osceola, Palm Beach, Pasco, Pinellas, Polk, Santa Rosa, Seminole and Volusia Counties.

D - Ethics (Part 2 of 3) - Laura Krueger Brock, FICPA

Brief Description: Ethics for Government CPA's in Florida

Biography: Ms. Brock is a graduate of Florida State University and has over forty years' experience in public accounting. She specializes in audit and accounting with a focus in nonprofits and governmental organizations as well as forensic accounting and investigations. In addition, she assists with supervision in the field, training, quality review and audit efficiency. Ms. Brock joined Kerkering, Barberio & Co. in 2016. She joined KB from CBIZ-MHM, LLC where she was a managing director/shareholder. Prior to that, she was a partner with Cherry, Bekaert & Holland and held positions with other accounting firms in Florida.

3:40 PM – 4:30 PM

SESSION III

A – Succession Planning - Mike Degutis, St. Johns County Schools

Brief Description: Succession planning is a vital part of any organization and school districts are no different. We need to know what it is (and what it's not) and be able to look into our own district to see where our future talented leaders are and the best ways to prepare them for the future.

Biography: Michael Degutis, Chief Financial Officer. Mr. Degutis has been working for the St. Johns County School District since July 2011. Before joining St. Johns, he worked in the School District of Indian River County beginning in October 2006 as the Assistant Superintendent of Finance, and then as



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Deputy Superintendent beginning in July 2008. Prior to that, he spent 15 years with Brevard Public Schools working where he held various finance positions until his final position of Assistant Superintendent of Finance. He first began his accounting career as a Staff Accountant with the accounting firm of Lester Halpern & Company in Holyoke, Massachusetts. Mr. Degutis earned a Bachelor in Business Management and Accounting from Westfield State College in Westfield, Massachusetts and a Masters' in Business Administration from the University of Central Florida. Mr. Degutis is a member of various professional associations including the Florida School Finance Officers' Association of which he is a Past President and is currently the secretary of the Florida School Finance Council. In his spare time, he enjoys playing golf with his wife Lisa (who beats him most of the time) and hanging out with their dog, Bella.

B – School Safety Report - Captain Rick Francis, Seminole County Sheriff's Office

Biography: Captain Rick Francis is over a 10-year veteran of the Sheriff's Office. He oversees the School Safety Division. Captain Francis served in the United States Navy as a Combat Medic for 4 years then served in the Army Reserve for 2 years as a Flight Medic. He then began his law enforcement career with Florida Fish and Wildlife as a Marine Patrol Officer in 2003 prior to joining the Sheriff's Office in 2007. Throughout his time at the Sheriff's Office he has been assigned to patrol, major crimes investigations, was promoted to patrol Sergeant, assigned to domestic security, promoted to Lieutenant where he served as a Watch Commander, over specialized services then headed up our school safety division. Prior to his law enforcement career, he worked in the finance industry with his last assignment at Conesco Finance as the Regional Executive Director. Captain Francis has also been a member SWAT since 2002 currently a team leader, Honor Guard from 2009-2016 and the High Risk Incident Commander since 2016. He serves as an adjunct Professor at Seminole State College since 2012 and Mercy College since 2016. Captain Francis attended the Southern Police Institute Command Officer Development Course in 2014 and sits on the following boards- School Health Advisory Board, Youth Commission, Positive Behavior Pathways Committee, Crimeline, and the Domestic Security Task Force.

C – Investment Management - Steven Alexander, PFM

D - Ethics (Part 3 of 3) - Laura Krueger Brock, FICPA

Brief Description: Ethics for Government CPA's in Florida

Biography: Ms. Brock is a graduate of Florida State University and has over forty years' experience in public accounting. She specializes in audit and accounting with a focus in nonprofits and governmental organizations as well as forensic accounting and investigations. In addition, she assists with supervision in the field, training, quality review and audit efficiency. Ms. Brock joined Kerkering, Barberio & Co. in 2016. She joined KB from CBIZ-MHM, LLC where she was a managing director/shareholder. Prior to that, she was a partner with Cherry, Bekaert & Holland and held positions with other accounting firms in Florida.

Thursday, June 20, 2019

8:00 AM – 8:15 AM

Finance Council - Olga Swinson, Pasco County Public Schools

8:15 AM – 9:05 AM

DOE Policy and Budget Update - Suzanne Pridgeon, Mark Eggers,
Florida Department of Education

Biography: Suzanne Pridgeon is an Assistant Deputy Commissioner, Finance and Operations at the Florida Department of Education. Her responsibilities include budget and policy formulation,



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coordination of the preparation of the Legislative Budget Request for budget entities for which the State Board of Education is responsible, managing funds authorized in the operating and capital outlay budget for the Florida Department of Education, managing the distribution of the State College System Program Funds and College System Financial Reporting. She was a middle and high school teacher for several years before joining the department in 2001. At the department she's spent time in the Office of Student Financial Assistance, the Office of Funding and Financial Reporting, the Office of Food and Nutrition Management, the Office of Fixed Capital Outlay and in the Florida College System Budget Office. She holds a bachelor's degree in Business Education from Valdosta State University and a bachelor's degree in Accounting from Flagler College.

Biography: Mark Eggers is an Assistant Deputy Commissioner, Finance and Operations at the Florida Department of Education. Mr. Eggers' responsibilities include public school financial reporting, the distribution of Florida Education Finance Program funds, full-time student enrollment projections, and student transportation. Mr. Eggers began his career with the department in 1990, subsequently served as a Legislative Analyst and Budget Chief for the Florida House of Representatives, and returned to the department in 2009. Mr. Eggers holds a Bachelor of Science Degree in Accounting from the University of Wisconsin at Platteville, and a Master's degree in Educational Administration from the University of Wisconsin at Madison.

9:20 AM – 10:10 AM

Economic Update - Mark Schmidt, Morgan Stanley

Concurrent Mini Sessions

1:30 PM – 2:20 PM

SESSION I

A – Cost per Student Station - DOE Staff

B – Cost Report – Basics - Jeff Ewaldt – Florida Department of Education

Brief Description: This mini session will provide an overview of Program Cost Report Basics, table construction and attribution base edit development.

Biography: Jeff Ewaldt is a Program Specialist in the Office of Funding and Financial Reporting with the Florida Department of Education. He is the lead staff member in providing technical assistance for the Automated Cost Reporting System, and coordinating district financial monitoring activities. Prior to joining the Florida Department of Education in August 2007, he was employed with the Florida Department of Business and Professional Regulation in various regulatory capacities following a successful U. S. Navy career. Jeff received his Master's in Business Administration and Bachelor's in Finance from St. Leo University, St. Leo, Florida and is currently enrolled in the Institute of Florida School Finance, Cohort I.

C – Risk Assessment - Clara Ewing, RSM

Brief Description: A risk assessment should identify risks that may affect achievement of an organization's strategic and financial goals and objectives. In the public sector, risks go beyond normal financial and operational risks, and can include political and societal risks. The objective of a risk assessment for the development of an internal audit plan will provide an entity with a proposed plan that has sufficient and continuous internal audit coverage of those areas evaluated as having a relatively high risk profile or that otherwise require internal audit attention for various reasons at that point in time.



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Biography: Clara is a Certified Internal Auditor and has over 17 years of experience, with 10 years spent fully serving clients in the public sector. She is 100% dedicated to serving clients in the public sector, specializing in the areas of internal audit, including risk assessment, policies and procedures, process improvement, performance, operational and compliance audits, and other areas of consulting. RSM US LLP is the fifth largest U.S. provider of assurance, tax, and consulting services—with more than 10,000 people in over 85 offices nationwide – including Fort Lauderdale, Jacksonville, Melbourne, Miami, Naples, Orlando, Tampa and West Palm Beach, FL.

2:30 PM – 3:20 PM

SESSION II

A – Capital Plan Development - Fran Pickett

B – Cost Report - Thomas Kauffman, Alachua Schools; Latoya Gary, Marion Schools; Sandy Gannon, Sarasota Schools

Brief Description: Opportunity for districts to discuss the good, bad and ugly regarding the preparation of their Program Cost Reports.

Biography: Thomas Kauffman worked with the Program Cost Report for 5 years, starting as a Program Specialist at FDOE, including being the Lead for the Cost Report for a year, hired in Gadsden as Assistant Finance Director, served as Interim Finance Director, currently a Chief Accountant at Alachua.

Biography: Latoya Gary is the Supervisor of Budgeting for the School Board of Marion County. She has been employed with the Marion County Schools for seven years. Her responsibilities include planning, developing and monitoring of the District's operational budgets. In addition, she is responsible for the Cost Report, TRIM Compliance and Technology related Securities/Access. Ms. Gary holds a Bachelor of Arts in Accounting and a Masters of Business Administration with accounting concentration from Saint Leo University.

Biography: Sandy Gannon graduated with a Bachelor of Science in Accounting from The Pennsylvania State University. Sandy is currently the Grant Accountant for Sarasota County Schools, a position she has held for 9 years. She is responsible for monitoring all Federal, State and Local Grants. Her prior work experience includes 6 years as the Controller for Centex Homes in Sarasota.

C – GASB 84 Implementation - Heather Knust, Palm Beach Schools

3:40 PM – 4:30 PM

SESSION III

A – Referendums – Managing After the Vote - Leanne Evans, Palm Beach Schools

Brief Description: You helped to pass a referendum. Now what? This session will provide suggestions of what you should do to ensure you will be able to pass another referendum. Sample documents will also be available.

Biography: Leanne Evans has served as the Treasury of Palm Beach Schools since 2001. Prior to that date, she worked in government banking. In her current role, she manages over \$1 billion of investments for the district, including all banking relationships, as well the \$5.7 billion capital plan and \$1.4 billion of debt. During her tenure, she has coordinated over \$7.7 billion of debt issues. Ms. Evans serves on the board of FSFOA and the advisory committee for Florida Palm, a LGIP formed specifically for Florida School Districts that has expanded to serve all local governments in Florida. She holds a BS in Finance and a BA in International Business from Florida Atlantic University and is a Certified Treasury Professional, as designated by the Association of Financial Professionals.



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B – Cost Report – Advanced - Jeff Ewaldt – Florida Department of Education

Brief Description: This mini session will provide an overview of advanced Program Cost Report processing, analysis reports and common review issues.

Biography: Jeff Ewaldt is a Program Specialist in the Office of Funding and Financial Reporting with the Florida Department of Education. He is the lead staff member in providing technical assistance for the Automated Cost Reporting System, and coordinating district financial monitoring activities. Prior to joining the Florida Department of Education in August 2007, he was employed with the Florida Department of Business and Professional Regulation in various regulatory capacities following a successful U. S. Navy career. Jeff received his Master's in Business Administration and Bachelor's in Finance from St. Leo University, St. Leo, Florida and is currently enrolled in the Institute of Florida School Finance, Cohort I.

C – Managing Priorities / Time Management - Lisa Lynch, Osceola County Schools

Brief Description: 5 things that I practice/use for managing my time including use of Microsoft Sticky Notes. Have a Daily to do list, Delegate, don't skip breaks, set realistic goals, don't be a yes person.

Biography: Worked in Tennessee for the Department of Treasury doing IT audit for colleges
Worked for the Auditor General doing financial/federal/operational audits for school districts and colleges in Florida

Currently the Director of Finance at Osceola County School District

Friday, November 21, 2019

8:30 AM – 9:20 AM

EDR – Office of Economic and Demographic Research - Amy Baker, EDR

Biography: After spending two years in the Florida House Appropriations Committee as both the deputy and actual staff director, Ms. Baker became the Coordinator of the Florida Legislature's Office of Economic & Demographic Research in 2004. In this role, she serves as the Legislature's Chief Economist.

She has worked in or for state government since 1986, serving in both the executive and legislative branches of government. Some of her past jobs include Legislative Affairs Director for Governor Bob Martinez, Chief of Staff for former Senator Ander Crenshaw when he was President of the Florida Senate, and Chief Financial Officer for the Department of Children and Families. Living in Florida since 1980, she did her graduate work in Economics at Florida State University.

9:20 AM – 10:10 AM

Pursuing Deep Work: Leaving the Shallows to Create Value - Craig Davis

Biography: Craig Davis is a native of St. Augustine and has served as an educator in three Florida districts, at all grade levels. His research focus is on neuroplasticity as it pertains to developing mental strength and capacity, and he is a proud Florida Gator.

10:40 AM – 11:30 AM

Legislative Update - Joy Frank, Florida Association of District School Superintendents

Biography: Joy Frank is the General Counsel and Legislative Liaison for the Florida Association of District School Superintendents. Ms. Frank has almost forty years of professional experience in the legislative process, including lobbying for various associations, lobbying firms and a Cabinet agency. Her knowledge



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of the legislative process was initially obtained by holding increasingly responsible legislative staff positions in both the Florida House of Representatives and the Florida Senate. Ms. Frank received a Juris Doctor Degree from Florida State University, College of Law and a Bachelor of Science Degree in Elementary Education also from Florida State University.

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Ph: 727-410-9428

Email: cpatton@sivicsolutionsgroup.com

Chris Patton, Julie Accorsini

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Water Walker Investments provides investment advisory services including separately managed accounts, treasury management, consulting, and management of FL-FIT LGIP.

Wells Fargo Bank

100 South Ashley Drive, Suite 820

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| John W. Martin - Volusia | 1952 | Bob Manley - Polk | 1987 |
| Crawford Greene - Hillsborough | 1953 | Billy M. Adkins - Palm Beach | 1988 |
| William J. Minton - Broward | 1954 | Linda D. Robertson - Osceola | 1989 |
| Edward R. Hilgendorff - Dade | 1955 | Dennis Lunsford - Santa Rosa | 1990 |
| Gwen B. Love - Leon | 1956 | Lanse Johansen - Pinellas | 1991 |
| H.D. Wingate - Polk | 1957 | Chuck rushe - Pasco | 1992 |
| L. Orville Calhoun - Duval | 1958 | Keith Birkett - Alachua | 1993 |
| W.W. White - Manatee | 1959 | Jim McCall - Walton | 1994 |



FLORIDA SCHOOL FINANCE OFFICERS ASSOCIATION

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| Mary Ead Meyers - Alachua | 1960 | Judy Preston - Brevard | 1995 |
| Lew S. Barstow - Putnam | 1961 | Lee Christensen - Hillsborough | 1996 |
| Charles O. Smout - Pinellas | 1962 | Danny Wheelock - Polk | 1997 |
| Rosalind Huggart - Polk | 1963 | Vince Benedict - Hernando | 1998 |
| James O. Eddy - Volusia | 1964 | Tim McClary - Palm Beach | 1999 |
| H.B. Richards - Bay | 1965 | Karen Crews - Hardee | 2000 |
| William C. Whitten - Palm Beach | 1966 | Lee Legutko - Leon | 2001 |
| J. Dan Phillips - Pinellas | 1967 | Rashmikant I. Khatri - Seminole | 2002 |
| James H. McGill - Jackson | 1968 | Gretchen Saunders - Hillsborough | 2003 |
| Thomas D. Talmage - Lake | 1969 | Michael Degutis - Brevard | 2004 |
| John F. Swanson - Volusia | 1970 | Paul Duren - Seminole | 2005 |
| Joseph H. Anthony - Pinellas | 1971 | Cathy Davidson - Pinellas | 2006 |
| Ramona L. Knight - Monroe | 1972 | Susan Legutko - Lee | 2007 |
| J. Ansley Schofield - Jackson | 1973 | Michael Yanosik - Hendry | 2008 |
| Mac Murray - Clay | 1974 | Carolyn Parker - Duval | 2009 |
| J. Donald Miller - Broward | 1975 | Leanne Evans - Palm Beach | 2010 |
| James E. Bennett - Levy | 1976 | Olga Swinson - Pasco | 2011 |
| Paul T. Brimmer - Brevard | 1977 | Audra Curts-Whann - Polk | 2012 |
| James P. Purcell - Palm Beach | 1978 | Laura Shaud - Escambia | 2013 |
| Carl A. Bennett, Jr. - Duval | 1979 | Rhonda Odom - Putnam | 2014 |
| Wallace S. Odom - Escambia | 1980 | David Dose - Gilchrist | 2015 |
| Suzette S. Pope - Dade | 1981 | Pennie Zuercher - Brevard | 2016 |
| Joseph G. Parslow - Gadsden | 1982 | Mitsi Corcoran - Sarasota | 2017 |
| Robert E. Bradley - Volusia | 1983 | William Kelly - Seminole | 2018 |
| Gary C. Harnage - Nassau | 1984 | | |

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| Treasurer | Bonnie Penner | Columbia |
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Directors

Kelly Leavins
Janice Slonina

District I

(11/2016 – 11/2019)
(11/2017 – 11/2020)

Holmes
Washington

District II



FLORIDA SCHOOL FINANCE OFFICERS ASSOCIATION

| | | |
|------------------|---------------------|-----------|
| Ellen Harper | (11/2016 – 11/2019) | Nassau |
| Idelle Rodriguez | (11/2017 – 11/2020) | St. Johns |

District III

| | | |
|--------|---------------------|--|
| Vacant | (11-2016 – 11/2019) | |
| Vacant | (11/2017 – 11/2020) | |

District IV

| | | |
|-----------------|---------------------|----------|
| Dawn Meyers | (11/2016 – 11/2019) | Pinellas |
| Heather Jenkins | (11/2017 – 11/2020) | Manatee |

District V

| | | |
|----------------|---------------------|------------|
| Vacant | (11/2016 – 11/2019) | |
| Raymond Church | (11/2017 – 11/2020) | Palm Beach |

Historian

| | | |
|--------------|--|------------|
| Leanne Evans | | Palm Beach |
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Sponsor Coordinator

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| Gretchen Saunders | | Hillsborough |
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| Mark Eggers | | Tallahassee |
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FLORIDA SCHOOL FINANCE OFFICERS ASSOCIATION

District Map

District I

Bay
Calhoun
Escambia
Franklin
Gadsden
Gulf
Hamilton
Holmes
Jackson
Jefferson
Lafayette
Leon
Liberty
Madison
Okaloosa
Santa Rosa
Suwannee
Taylor
Wakulla
Walton
Washington

District II

Alachua
Baker
Bradford
Clay
Columbia
Dixie
Duval
Flagler
Gilchrist
Levy
Nassau
Putnam
St. Johns
Union



District III

Brevard
Citrus
Hernando
Indian River
Lake
Marion
Orange
Osceola
Pasco
St. Lucie
Seminole
Sumter
Volusia

District IV

Charlotte
Desoto
Hardee
Highlands
Hillsborough
Manatee
Okeechobee
Pinellas
Polk
Sarasota

District V

Broward
Collier
Dade
Glades
Hendry
Lee
Martin
Monroe
Palm Beach

