



Florida School Finance Officers Association, Inc

Dedicated to maintaining quality business management practices and securing uniform financial accounting and reporting to promote public interest in Florida public education.

Hello Amazing Sponsors!

Changes in Latitudes, Changes in Attitudes!

It's time to kick off your flip-flops and set sail for the FSFOA June 2026 Conference. We are dropping anchor once again at the Margaritaville Resort Orlando in Kissimmee, FL, from June 15-18, 2026.

This year's theme is "Sailing Into the Future of School Finance." Whether you're a seasoned "son of a sailor" or a first-time cruiser, this is your premier destination to gain high-level insights from industry experts and build lasting professional connections with finance leaders from across the state. We highly encourage you to bring your families along, after all, it's five o'clock somewhere!

You can make hotel reservations via the following link: [Conference](#). The hotel room rate is \$189 per night plus a \$20 per night resort fee, which includes self-parking. Valet parking is available for \$45 per day. The deadline for sponsor and hotel registrations is Monday, May 25, 2026.

Our Voyage Itinerary

Monday: Setting the Course, We begin our journey with General Sessions on GASB Updates and Gov't Fraud, Waste & Abuse. In the afternoon, we'll split into specialized breakouts for Budget, Treasury, Accounting, and Negotiations before gathering for our Welcome Reception. Join us for refreshments and hors d'oeuvres; it's the perfect way to kick off our week together!

Tuesday: Catching the Wind Tuesday is dedicated to capitalizing on the latest industry trends. We'll kick off with a warm welcome from Mr. [Name], Superintendent of [County] Schools, followed by updates from the FLDOE and a special guest speaker. Throughout the day, navigate your way to our sponsor partners to discover the latest "treasures" innovative products and services designed to create efficiencies in your district. Afternoon sessions will dive deep into Grants, Cost Reports, Distributions to Charter Schools, and interactive round table discussions.

Wednesday: Full Sail Ahead We move into deeper waters as we focus on navigating tomorrow's opportunities. We'll tackle the Legislative Update, our FSFOA Business Meeting, and cutting-edge sessions on AI in Finance and AI Policy to Practice in K-12. Afternoon breakouts include Capital, Employee Relations, and additional Legislative topics. We will cap off the night with our Conference Banquet—a time to celebrate our collective successes with great food, dancing, and some friendly competition.

Thursday: Reaching the Shore, We'll finish our journey strong with Finance Council updates, a comprehensive Economic Update, and essential insights from the Auditor General.

Navigation Tools

To ensure you don't get stranded, please download the Guidebook App to access your agenda and real-time updates; it's your "map to buried treasure."

All presentations will be available for download on our website once we dock. In the meantime, keep an eye on FSFOA.org for the latest waves of information.

We can't wait to see you in Orlando. Until then, keep your eyes on the horizon and your spirits high.

Fins Up!

Richard Miller, President

June 2026 Sponsorship Details

Please complete registration online at [FSFOA.org](https://fsfoa.org)

Basic Sponsorship without Table \$2,000

Includes: 2 representatives, group meals, welcome reception, banquet, admission to our conference sessions. Special recognition during the conference. No table included.

Premier Sponsorship with Table \$3,000

Includes: One table for up to 2 representatives, 2-chairs, group meals, welcome reception, banquet, admission to our conference sessions. Special recognition during the conference.

Ultimate Sponsorship with Table \$4,000

Includes: One table for up to 4 representatives, 4-chairs, group meals, welcome reception, banquet, admission to our conference sessions. Special recognition during the conference. Access to a Dedicated room for private meeting with members by invitation only.

Additional Badges

For those companies registering additional representatives, the charge will be \$150.

If you would like to increase your sponsorship, we have many opportunities to sponsor or co-sponsor any of the activities. This includes Breakfasts, Snack Bags, Welcome Reception, Wednesday Reception, Wednesday Banquet, or conference app, or if you have additional thoughts let me know.

LOGO Request

Please send your company's current logo to Shari Horsey at the email address below.

Electricity/Exhibitor Audio Visual Order Form

If you need electricity or audio visual for your table, please complete the attached form and the hotel will collaborate with you. There will be a separate charge from the hotel for you for this item. The completed form can be sent to oscar.marrero@encoreglobal.com

Shipping and Storage/Distribution of Conference Materials

If you are sending items to the hotel for the conference, please address the shipping label as follows:

Margaritaville Resort, Orlando
c/o Brandon Maddox (FSFOA)
8000 Fins Up Circle
Kissimmee, FL 34747

Boxes will be received no earlier than four (4) days prior to Groups function. To ensure proper delivery, the following information must be included on all boxes shipped to the Resort:

Name of Event Manager - Brandon Maddox
Function - FSFOA 2026 conference
Date of Function - June 15-18, 2026
Resort guest name/arrival date if applicable

All boxes in excess of five (5), and or in excess of 50lbs, may incur a box handling fee. Any materials shipped upon the conclusion of the Function are the responsibility of the client. These materials must be properly packaged and labeled appropriately and include all proper destination information including shipping account numbers. The Resort is not responsible for any damage or loss of any items left on premise prior to, during or following a Function.

Looking forward to seeing you in June. Please do not hesitate to call, email, or text if you have questions.

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Sponsor Information
FSFOA June 2026 Conference
Margaritaville Resort Orlando
8000 Fins Up Circle, Kissimmee, FL 34747

Meals are included for all registered sponsors and representatives. Please see the attached agenda for specific session topics, locations and times. Sponsors are welcome to attend any session.

Day 1 – Monday, June 15, 2026

- **7:00 AM** – Complimentary Breakfast
- **8:00 AM** – Morning Sessions
- **12:00 PM** – Sponsor Registration/ Set-up in Rose Foyer
- **5:00 PM** – Welcome Back Reception for All

Day 2 – Tuesday, June 16, 2026

- **7:00 AM** – Complimentary Breakfast
- **7:00 AM** – Registration Open
- **7:45 AM** – Sponsor Meeting in Rose Foyer
- **8:00 AM** – Morning Sessions
- **8:35 AM** – Meet & Greet Our Sponsors
 - Please line up by 8:20 AM (In A-Z order)
- **11:30 AM** – Lunch on your own
- **1:00 PM** – Afternoon Sessions
- **2:00 PM** – Sponsor Time & Game w/ Members in Rose Foyer
- **5:00 PM** – Dinner on your own

Day 3 – Wednesday, June 17, 2026

- **7:00 AM** – Complimentary Breakfast
- **7:45 AM** – Sponsor Wrap-up in Rose Foyer
- **9:20 AM** – Sponsor Announcements & Door Prizes in Rose Ballroom
 - Please line up by 9:00 AM (In Z-A order)
- **12:00 PM** – Lunch on your own
- **1:30 PM** – Afternoon Sessions
- **2:00 PM** – Sponsor Break down by 4:00 PM
- **5:00 PM** – Reception & Banquet

Day 4 – Thursday, June 18, 2026

7:30 AM – Complimentary Breakfast

- **8:15 AM** – Morning Sessions
- **12:00 PM** – Have a safe trip home!



FSFOA CONFERENCE FAQS

- ❖ What size is the sponsorship booth space? Booth areas are approximately 8x8. The tables are 6 ft w/ 2 chairs
- ❖ What are the booth hours? See Schedule. You can make your own hours except for the times specified on the schedule.
- ❖ When should we break down our booth space? By 4:00 PM on Wednesday
- ❖ What are we collecting for door prizes? Business cards
- ❖ Are Sponsors able to attend sessions? Absolutely! We encourage all registered sponsor representatives to attend sessions.

2026 FSFOA Conference
Margaritaville Resort, Kissimme, FL
June 15-18, 2026
-Tentative Agenda-

Monday, June 15, 2026		
Time	Meeting Item	Room
7:00 A.M. - 8:00 A.M.	Breakfast Provided	
7:55 A.M.	Announcements	Compass Rose Ballroom
8:00 A.M. - 9:40 A.M.	GASB Update	Compass Rose Ballroom
8:00 A.M. - 12:45 P.M.	Finance Council Meeting (includes lunch)	Seagrass Dining Room
9:40 A.M. - 10:00 A.M.	Break	
10:00 A.M. - 11:40 A.M.	Government Fraud, Waste, Abuse, and Internal Controls	Compass Rose Ballroom
11:40 A.M. - 1:30 P.M.	Lunch (on your own)	
12:00 P.M. - 4:00 P.M.	Registration	
12:00 P.M. - 4:00 P.M.	Sponsor Set-up	Compass Rose Foyer
1:30 P.M. - 2:20 P.M.	Negotiations	Compass Rose North
	Municipal Bond Issueance Basics 101 ?	Compass Rose South
	GASB 103	Nautical Wheeler
2:30 P.M. - 3:20 P.M.	Current Topics based on Legislative session	Nautical Wheeler
	Debt Basics-TANS	Compass Rose North
	ACFR/AFR/Closing Entries	Compass Rose South
3:30 P.M. - 4:20 P.M.	Trim - DOR	Nautical Wheeler
	Cash Flows and Liquidity	Compass Rose South
	Centralized Bookkeeping-Virtual Session	Compass Rose North
5:00 P.M. - 6:00 P.M.	Welcome Back Reception	Seagrass Dining Room
6:00 P.M.	Dinner/Evening on your own	
Tuesday, June 16, 2026		
Time	Meeting Item	Room
7:00 A.M. - 8:00 A.M.	Breakfast Provided/Registration	
8:00 A.M. - 8:05 A.M.	Welcome - Introductions & Announcements	Compass Rose Ballroom
8:05 A.M. - 8:15 A.M.	Presentation of Colors/Pledge of Allegiance - Orange County and Chorus	Compass Rose Ballroom
8:15 A.M. - 8:35 A.M.	Superintendent - Putnam County	Compass Rose Ballroom
8:35 A.M. - 9:35 A.M.	Meet and Greet Our Sponsors	Compass Rose Ballroom
9:35 A.M. - 9:50 A.M.	Break	
9:50 A.M. - 10:40 A.M.	DOE Update	Compass Rose Ballroom
10:40 A.M. - 11:30 A.M.	TBD	Compass Rose Ballroom
11:30 A.M. - 1:00 P.M.	Lunch (on your own)	
12:00 P.M. - 4:00 P.M.	Registration	
1:00 P.M. - 1:50 P.M.	Budgeting in Uncertain Times	Nautical Wheeler
	Cost Report - Part 1	
	Distribution Payments to Charter Schools	
2:00 P.M. - 2:50 P.M.	Sponsor Time (Break-Snack)	Compass Rose South
2:50 P.M. - 3:40 P.M.	Schools of Hope and Colocation	Nautical Wheeler
	Cost Report - Part 2	
	Arming Against Cybersecurity	
3:50 - 4:30	Rountables - Finance/Accounting	
3:50 - 4:30	Rountables - Internal Accounts	
3:50 - 4:30	Rountables - Budget/Capital	
5:00 P.M.	Dinner/Evening on your own	
Wednesday, June 17, 2026		

Time	Meeting Item	Room
7:00 A.M. - 8:00 A.M.	Breakfast Provided/Registration	
8:00 A.M. - 8:15 A.M.	Announcements	Compass Rose Ballroom
8:15 A.M. - 9:05 A.M.	2026 Legislative Update	Compass Rose Ballroom
9:05 A.M. - 9:20 A.M.	FSFOA/ Business Meeting / Elections	Compass Rose Ballroom
9:20 A.M. - 10:00 A.M.	Sponsor Announcements and Door prizes	Compass Rose Ballroom
10:00 A.M. - 10:20 A.M.	Break	
10:20 A.M. - 11:10 A.M.	AI in Finance	Compass Rose Ballroom
11:10 A.M. - 12:00 P.M.	AI Policy to Practice in K12	Compass Rose Ballroom
12:00 P.M. - 1:30 P.M.	Lunch (on your own)	
1:30 P.M. - 2:20 P.M.	Grants Part 1 - Current Issues	Compass Rose South
	3121/OBRA-403B-457 Limitations	Compass Rose North
	Construction Funding - 5 Year Workplan	Nautical Wheeler
2:30 P.M. - 3:20 P.M.	Closing Schools - What to do	Compass Rose South
	From Budget to Bargaining Table: Financial Strategies That Win at Impasse	Compass Rose North
	Construction Accounting	Nautical Wheeler
3:30 P.M. - 4:20 P.M.	Grants Part 2 - Current Issues	Compass Rose South
	How Do We (CFOs) Address the Why Questions on HR/PR Topics for Our Stakeholders	Nautical Wheeler
	Special Facilities Accounting	Compass Rose North
5:00 P.M. - 6:00 P.M.	Sponsor Reception	Seagrass Dining Room
6:00 P.M. - 10:00 P.M.	Banquet	On Vacation
Thursday, June 18, 2026		
Time	Meeting Item	Room
7:30 A.M. - 8:30 A.M.	Breakfast Provided	
8:15 - 8:30 A.M.	Announcements	Compass Rose Ballroom
8:30 A.M. - 9:20 A.M.	Finance Council Update	Compass Rose Ballroom
9:20 A.M. - 9:40 A.M.	Break	
9:40 A.M. - 10:30 A.M.	US Economic Outlook	Compass Rose Ballroom
10:30 A.M. - 11:20 A.M.	Auditor General Update	Compass Rose Ballroom
11:20 A.M. - 11:45 A.M.	Announcements and Door Prizes	Compass Rose Ballroom
12:00 P.M. - 1:30 P.M.	Board of Directors: Meeting	Continental Drifter